What Success Looks Like in the U.S. Markets: Key Considerations



Priority Activities



Prepare for life as NASDAQ listed company:

Ensure adherence to U.S.-listed disclosure requirements and best practices, build a strategic IR plan, and ensure proper channels and protocols are in place at transaction close



Refine investment narrative: Develop the optimal equity story to educate and attract U.S. investors



Secure U.S. analyst coverage:

Identify potential analysts and initiate marketing efforts to build relationships



Build high-quality shareholder base:

Utilize investor targeting to prioritize investors and non-deal roadshows to facilitate market access

Topline Objectives



Ensure preparedness for U.S. public company expectations



Communicate long-term value proposition



Generate a steady drumbeat of positive news flow



Cultivate relationships across investment community



Execute a high impact marketing schedule



Position investor relations program for future evolution and growth

Maximize Success as a Public Company



Navigating entry into the public markets requires insight and preparedness, flawless execution and a relentless focus on sustaining value in the aftermarkets.

Phase	e 1: Pre-IPO	Phase 2: Listing	Phase 3: Post-IPO
\bigcirc	Sharpen equity story and	management team to ensure they are batt	le-tested for IPO.
\bigcirc	Prepare management and Company for new communications paradigm as a public company.		
\bigcirc	Integrate communication	ns to ensure consistency of message across :	stakeholders and influencers.
\bigcirc	Anticipate, plan for, and r	mitigate potential risks that can impact the I	business and management credibility.
\bigcirc	Manage the transition in	the shareholder base following the IPO to	drive the optimal ownership mix.
\bigcirc	Determine optimal banki	ng syndicate based on bespoke, data-driver	n research