





# **RADAR**

FTI Consulting's predictive analytics platform

Al to look around corners, build resilience, anticipate disruption and stay ahead



### The challenge

Businesses are operating in an increasingly complex and volatile communications landscape.

Three macrotrends have converged to create this environment:

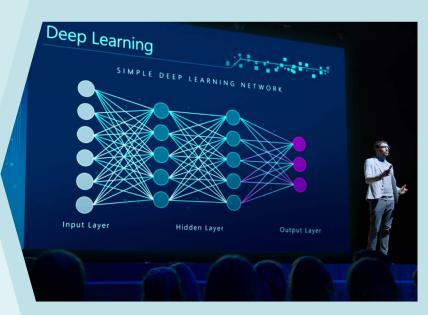


Complex and fast-moving stakeholder environment: It's harder to understand the conversations happening across channels and respond effectively.



Conflicting global priorities:

It's harder to predict how issues will play out across different social, political and cultural contexts.



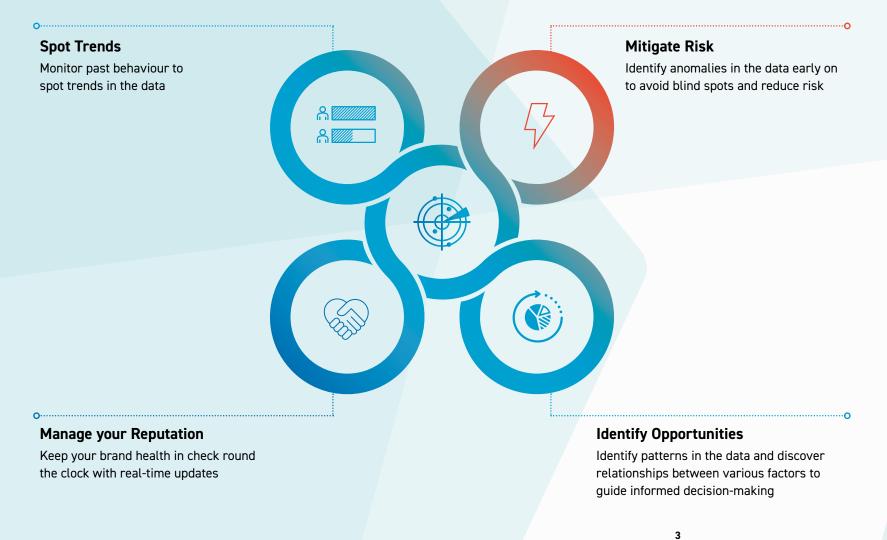
#### Information overload:

It's harder to distinguish between meaningful signals and what's just 'noise'.

Businesses globally have a need for a holistic, efficient and rigorous approach to navigating this landscape - better leveraging data to future-proof and de-risk communications - and to jump on the right conversations at the right time.

#### The solution

FTI Consulting's predictive analytics tool RADAR allow businesses to look around corners, spot trends and flag pressing and relevant conversations, manage a crisis before it creates a ripple effect and identify opportunities that might have otherwise been missed. RADAR is designed to empower businesses to break through the noise to remain informed, agile and proactive - ensuring that they join a conversation at the right time and are acting ahead of the curve.



Better planning around reputational opportunity and risk

Single source of truth and democratisation of data across functions

> **More effective** prioritisation of resources

### The benefits of RADAR

Flexible

Spot trends, manage your reputation (or those of others), identify opportunities and flag issues/risks before they materialise

Bespoke

Custom-built to answer your most

pressing questions



Data agnostic

Process data in multiple formats and from multiple sources



**Efficient** 

Prioritise limited analyst resources on what's really important



Intelligent

Using AI and machine learning techniques to generate faster results, deeper insights and better decisions



**Predictive** 

Analyse the past,

present to predict

future probabilities

Simple

Allow everyone in your organisation to work with data irrespective of their technical know-how

Scalable

Easily interpret complex data and scale across business functions







### **How RADAR works**

FTI Consulting's predictive analytics tool RADAR uses Al algorithms to 'learn' from past events and flags when future events are likely to follow similar patterns. This means you can be alerted of a crucial turning point in conversations.

This allows businesses more deeply understand the issues they face, horizon-scan for meaningful trends that could impact the company, identify opportunities, adjust communications and operations in line with these trends and opportunities, prioritise resources, and help mitigate potential crises.

RADAR analyses hundreds of conversation indicators and characteristics to identify patterns and flag issues. For example:

Conversation velocity

Sentiment polarisation

The presence of opinion leaders

Engagement

**Emotion type** 

Formation of networks around a company or issue



## **Outputs**

Historical data is housed in an interactive dashboard, and users also receive real-time email alerts.



• Interactive dashboard: anomalies and events are visualised in a timeline. The user can click on any bubble to investigate the event (the graphs to the left will all automatically update).

## **Building into existing monitoring infrastructure**

Analytics and predictive models are built based on social/digital listening as standard but can incorporate further stakeholder data from across the business

Social/Digital Media Listening

Customer Feedback

**Policy Monitoring** 

Legal Monitoring

**Existing Infrastructure** 

**Analytics and Predictive Models** 

**Predictive Analytics Dashboard - User Interface** 

**Communications Strategy** and Management

**Crisis Triage and Response** 

**Ideation management** 

**Business Management** 

Key operational processes and stakeholders



### The process

A five-stage process that leverages historical data to identify and flag risks and opportunities likely to escalate

Plan

# Define topics of interest or let RADAR reveal the 'unknowns'

Define the topics of interest that you would like to monitor (e.g. product-related topics or ones involving senior executives or are highly positive / negative)

'Know the unknowns'. RADAR can spot trends and anomalies in the data to help you better plan and forecast for the future irrespective of pre-defined topics of interest. In other words, RADAR can help you spot issues/trends you didn't know about

Audit & Evaluate

# Learn from past events and flag new or emerging trends / issues

Analyse past trends/ events to understand their characteristics and help categories an issue

This is the basis of a supervised machine learning model to identify and flag the same patterns in the future

Unsupervised approach: RADAR is able to pick up issues / anomalies that the tool has not seen before. This means that new or emerging trends and issues can also be identified

Monitor & Predict

#### When is a topic going to escalate?

Track conversation and predict potential growth

Monitor topics across channels and geographies to reflect how trends/issues are likely to move and behave

// Alert

#### Early identification system

Alerts when issues are spotted that match past event characteristics

This can include spotting opportunities, flagging risk or identifying trends / hot topics

RADAR is able to differentiate between anomalies in the data and genuine issues or opportunities

Ongoing algorithmic training to improve and optimise

5 Act

#### Strategic communications support

More proactive response

Better resource management

Spot trends and act ahead of your competition

Reduced commercial and reputational risk

## How we work with you

In practical terms, set-up typically takes about 8 weeks, from initial analysis, to training the model, to deployment.

Once the algorithms are set up, users can then be alerted in different ways - via email, a bespoke dashboard or via existing data delivery platforms in the business.

Planning Workshop & Brief Validation Week 1

Machine Learning Model & Training Weeks 4-7

> **Deployment and User Testing** Week 7-8

**Initial Findings Review** Week 3

Week 2



